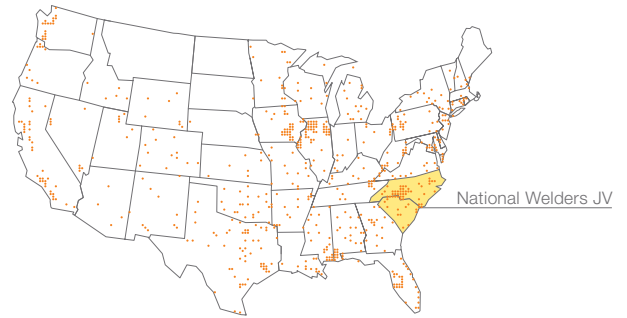


AIRGAS...

KNOWN LOCALLY NATIONWIDE, WITH NEARLY 800 LOCATIONS



AIRGAS AT A GLANCE

INDUSTRIAL GASES:

- Nearly 5 million cylinders supporting our customers' needs.
- 195 cylinder fill plants nationwide.
- Complete line of bulk gases, storage tanks, related equipment, and logistics capabilities.
- 15 acetylene manufacturing facilities.
- Gas applications specialists with in-depth experience in diverse industries.
- Leading manufacturer of carbon dioxide in the Southeast.

SPECIALTY GASES:

- Largest U.S. speciality gas network, with 6 national speciality gas facilities and 46 regional labs.
- 20 strategically located speciality gas labs certified to ISO 9001:2000.
- Products include research-grade, ultra-high purity and specialty-blend gases.
- Other products include process chemical gases and refrigerants.
- Applications in research, biotechnical, calibration and emission monitoring.
- Supplier of related specialty gases equipment.

MEDICAL GASES:

- A leading U.S. distributor of medical gases, with more than \$120 million in annual sales.
- Combined strength of 33 Puritan Medical Products branches, focused on medical gases, and more than 600 Airgas branches, serving health care customers nationwide.
- Products include bulk liquid therapy oxygen, nitrous oxide, nitrogen, carbon dioxide, breathing air, laser surgery mixtures, blood gas mixtures, lung diffusion mixtures, sterile mixtures, refrigerants, and a wide array of calibration mixtures.
- Leading producer of nitrous oxide.

CYLINDER AND SMALL-BULK GASES INCLUDE:

Nitrogen	Oxygen
Argon	Helium
Acetylene	Carbon dioxide
Nitrous oxide	Hydrogen

DRY ICE:

- Leading U.S. producer of dry ice for customers in food processing, food service, pharmaceutical, and biotech industries.
- Largest wholesale distributor of dry ice to grocery and other retail outlets nationwide.

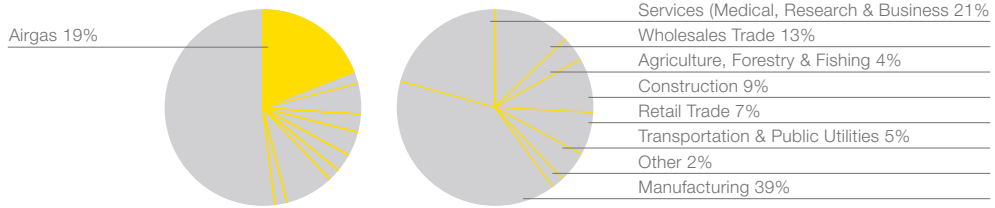
RENTAL OF:

Gas cylinders
Cryogenic liquid containers
Bulk tanks
Related regulation and mixing equipment
Welding and positioning equipment

THE LARGEST U.S. DISTRIBUTOR OF PACKAGED GASES AND WELDING HARDGOODS...

WITH BROAD ECONOMIC EXPOSURE

U.S. Packaged Gases & Welding Equipment is an \$8 Billion Market.
Airgas' share is 19%.



HARDGOODS:

- More than \$450 million in sales of welding hardgoods, tools and abrasives.
- Five distribution centers streamline the supply chain to Airgas branches and customers.
- Major distributor for leading welding hardgoods brands, with national buying power.
- Radnor® private-label products in welding hardgoods and safety products, generating about \$50 million in sales annually.

SAFETY PRODUCTS:

- More than \$250 million in annual sales as one of the largest safety product distributors in the U.S.
- Distributing more than 30,000 products, all with same-day shipping, through catalog, eBusiness and telesales channels.
- Safety specialists integrated with our national network to meet all our customers' safety needs.
- Major distributor of leading brands of personal safety equipment and products, including bodywear, eyewear, footwear, respiratory protection, environmental protection and work safety products.

SERVICES:

Integrated DistributionSM – Our national footprint, product range and in-depth industry knowledge help customers make their purchasing process more efficient and cost effective.

SARASM – Strategic Account Resource Allocation – a comprehensive review of the delivery, handling, storage and technical support a customer needs.

LESSSM – Laboratory Equipment System Survey – A comprehensive survey to outline all gas and equipment requirements at multiple laboratory sites.

AIMSM – Airgas Inventory Management – an integrated cylinder utilization system that gives customers improved scheduling, accountability, reporting, and cost control.

Applications Training – Airgas professionals assist customers with specific gas applications and training.

Compliance Management – Safety and regulatory compliance professionals assist customers in reviewing compliance issues.