

BY THINKING **NATIONALLY**,  
WE LEAD **LOCALLY**.

As the largest U.S. distributor of packaged gases, welding, and safety products, Airgas has the ability to think nationally. Our reach gives us the efficiencies of greater scale and a broad U.S. footprint to serve customers through a network of nearly 800 locations.

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WE LEAD **NATIONALLY**.

We draw upon the entrepreneurial spirit of our people in regional and operating companies who keep us close to the local needs and opportunities of our customers. By drawing on this creativity, we continue to build a powerful national business—one market at a time.

Strong leadership at every level has helped us combine the synergies and scope of thinking nationally with the insight of leading locally, to serve customers of every size, whether they want a supplier of choice locally or across their enterprise. In the past year, this combination has driven our progress in successfully completing acquisitions, identifying growth markets in medical, specialty and bulk gas sales, capitalizing on our national network, and ensuring financial discipline across our business.

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