

PURITAN PLUS

The know-how. The service.



Taking care of Homecare. You'll find it all with Airgas Puritan Medical.

Tight reimbursements. Ever-demanding consumers. Ever-changing compliance requirements. This is what makes homecare one of today's most challenging businesses. More than any other gas supplier, Airgas Puritan Medical understands the homecare business and its challenges. By listening to our homecare provider customers, Airgas Puritan Medical has developed a new level of service called Puritan Plus. Puritan Plus supports our home healthcare dealers in the management and delivery of liquid oxygen. We've leveraged our expertise in delivery, compliance, inventory management and supply chain efficiency to make your life easier and to make your customers more than satisfied with your service.



Support services that make so much sense for today's homecare.

Puritan Plus from Airgas Puritan Medical gives homecare providers a variety of delivery, compliance and other support, including:

- *Home or nursing home delivery to your patients by our uniformed drivers*
- *Tracking and maintaining your "customer-owned" cylinders*
- *FDA and GMP compliance checks*
- *Adherence to strict JCAHO and accreditation guidelines*
- *Training in D.O.T. and Safe Handling of oxygen*
- *24-hour on-call technicians*
- *Dedicated oxygen facilities*
- *Access to Airgas Puritan Medical product experts*

Puritan Plus makes things easier.

Demand for liquid oxygen therapy is growing because of its flexibility and portability for the patient. But adding liquid oxygen service puts new demands on home healthcare providers. You either invest in the trucks and equipment to handle liquid oxygen, refer the patient to another provider, or find a way to have liquid oxygen delivered to the patient on your behalf. Healthcare providers that want to keep the patient without the logistics headaches and hassles find the solution with Airgas Puritan Medical and Puritan Plus.

You maintain the patient relationship. Airgas Puritan Medical delivers.

While you maintain your patient list and billing, Airgas Puritan Medical does the rest. An Airgas Puritan Medical uniformed staff driver will manage the liquid oxygen and oxygen equipment deliveries right to your patients' homes. Now you only have one place to call for liquid oxygen and liquid oxygen equipment home deliveries. Our volume relationships with top manufacturers of respiratory products assure you of reliable quality and excellent cost efficiency. And our reputation for service assures you that things will be done right—the first time, every time—for both you and your customers.

In today's tough homecare business environment, nobody cares for homecare dealers like Airgas Puritan Medical.

For true partnership, you'll find it with us.

Call for details on how we can help your homecare business.



You'll find it with us.™

For more information visit us
on the web at www.airgas.com,
or call 800-736-6427.

