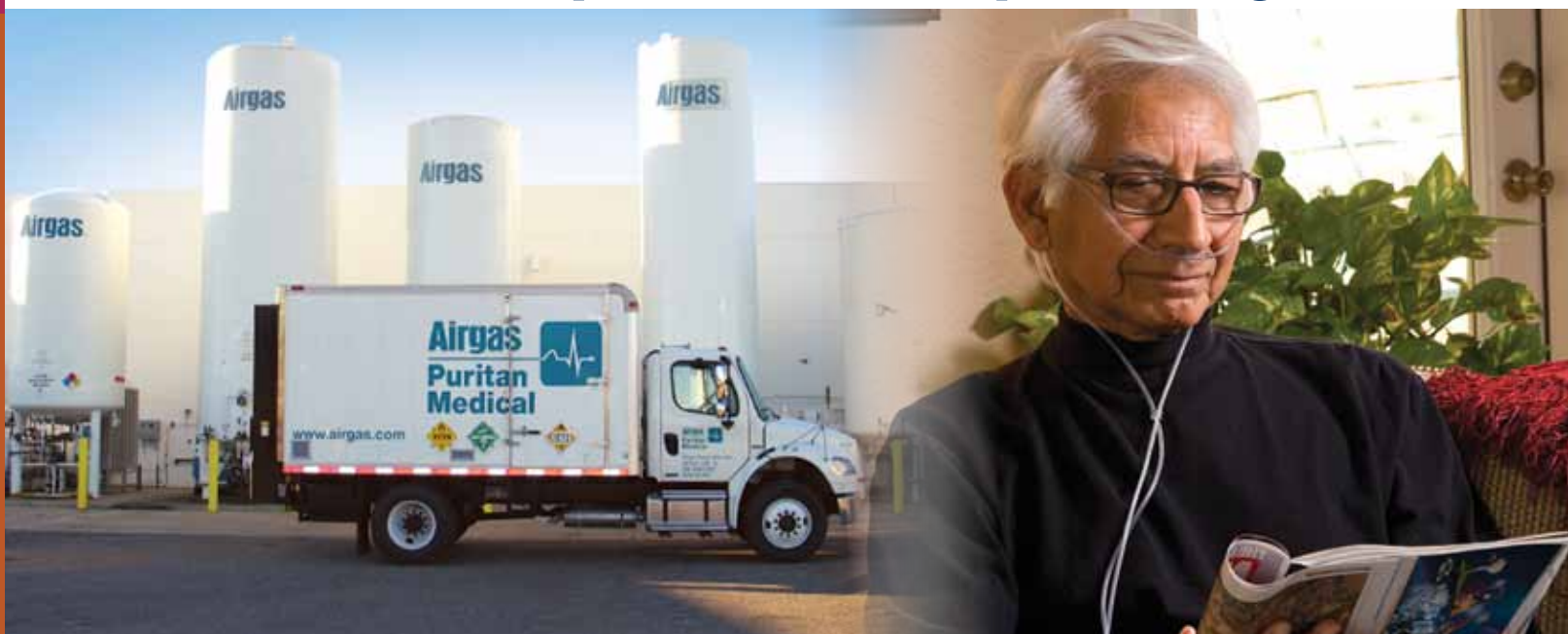


NURSING CARE FACILITIES & DURABLE MEDICAL EQUIPMENT COMPANIES

Expertise. Uncompromising Service.



**Unparalleled customer service to help you navigate today's
challenging patient care industry. You'll find it with us.**

Tight reimbursement. Demanding patients. Ever-changing compliance requirements is what makes patient care one of today's most challenging businesses. More than any other gas supplier, Airgas understands the nursing care facilities and Durable Medical Equipment companies (DME) businesses and your challenges. By listening to our customers, Airgas has developed the Puritan Plus level of service to meet a critical need.

Puritan Plus from Airgas is designed to support nursing care facilities and DME companies in the management and delivery of liquid oxygen, cylinder gases and safety products. We've leveraged our expertise in delivery, compliance, inventory management and supply chain efficiency to make your job easier and your patients' experience a positive one.



SUPPORT SERVICES THAT MAKE SENSE WITH TODAY'S REIMBURSEMENT COMPLEXITIES.

Reliability is critical to your business. That's why it's a priority to us.

Puritan Plus from Airgas gives nursing care facilities and DME companies a variety of delivery choices and other technical support, including:

For Nursing Care Facilities:

- Delivery to your facility by uniformed drivers
- Cylinder inventory management

For DME Companies:

- Delivery to your patients' home
- Tracking and maintaining of your "customer-owned" cylinders

High-quality products, lower total cost.

We understand your business and regulatory pressures, including the need to purchase high-quality products within strict cost control guidelines. That's why our size is an added advantage. Airgas is one of the largest distributors of medical gases in the country and that means substantial economies of scale to service your business. The lowest total cost provider for a broad range of medical gases, equipment, safety products and...

Our nursing care facility rental program includes:

- The Airgas Walk-O₂-Bout® – all-in-one oxygen cylinder and regulator
- A variety of concentrators
- Cylinders
- Liquid oxygen



DME program includes:

Home oxygen delivery

- Cylinders
- Liquid oxygen
- Concentrators



Eliminate logistics headaches. Keep your patients with Puritan Plus.

Adding liquid oxygen service puts new demands on DME companies. You either invest in the trucks and equipment to handle liquid oxygen, refer the patient to another provider, or find a way to have liquid oxygen delivered to the patient on your behalf. DME companies who want to keep the patient without the logistics headaches and hassles find the solution with Airgas and our Puritan Plus service.

In today's challenging reimbursement environment, nobody cares for nursing care facilities and DME companies like Airgas. Consistent quality products, service and the lowest total cost advantage... You'll find it with Airgas.

Total reassurance in everything you need from a proven medical gas supplier. You'll find it with us.

