

# Total Managed Services

Custom, on-site supply chain solutions for visibility, control, savings



- Ensure protection, maintain compliance and minimize risk for your team
- Get more time to focus on your core activities instead of gases and hardgoods
- Manage your budget efficiently and lower your Total Cost of Ownership (TCO)

## Sometimes our supply chain challenges require more

Efficiencies can certainly be lost in the time-consuming management of all gases, products and services needed to keep production on schedule. When your team is focused on maintaining processes and meeting deadlines, there is little time to efficiently and safely manage the gases and equipment that are vital to your process. Total Managed Services, part of the supply chain solutions offer from Airgas, an Air Liquide company, is designed to help you realize cost control and continuous improvement across your entire organization. This service level offers a customized tool set of services and a dedicated Airgas technician, right on your site.

### Improve your daily operations now

### Customized supply chain solutions from Airgas

A variety of service levels designed to help you:

- Gain visibility into your supply chain
- Control your gas and hardgoods inventory
- Save both time and money with the efficiencies you choose to implement

Total Managed Services is a custom solutions package that is built specifically for you, with all of the tools you need selected from all supply chain solutions service levels including order, inventory and operations management.



Customized supply chain solutions from Airgas



An Airgas technician, right on your site





TOTAL MANAGED SERVICES

#### An Airgas technician, right on your site

Total Managed Services goes a step further and includes a dedicated Airgas technician to implement supply chain efficiencies and manage your gases and hardgoods, right on your site.

Our highly-skilled technicians are ready to help:

- Manage your daily tasks including gas, safety and hardgoods supply orders
- Manage your gas, safety and hardgoods usage including point-of-use stocking, storage, product content, and changeout services with enhanced technologies like EZ-TRAC™, EZ-VEND® and EZ-GAZ™
- Maintain documentation to ensure traceability and compliance
- Connect gases to the point of use and related equipment installations
- Perform onsite product transfers, including liquid nitrogen transfills

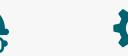
With an on-site Airgas technician, you now have direct daily access to safety and technical expertise for your team, as well as additional quality control support needed to safely manage gases, hardgoods and equipment, and safety products and PPE.

#### Focus on your core business instead

It's easy when you let Total Managed Services from Airgas manage your supply chain.











Worry-free and reliable supply chain

Improve safety and compliance to regulatory requirements

Improve quality with direct daily access to an expert

Performance and process improvements that translate into savings

Total Managed Services allows you to focus on your core competencies while we manage all aspects of your gas, safety products and hardgoods supply chain needs."

- Jim Boutilier | Director, Supply Chain Solutions

