



May 23, 2016

Dear Valued Airgas Customer,

Today marks the first day that Airgas and Air Liquide are one company. Together, we will deliver greater value, service and innovation to customers in North America and around the world.

This is an exciting milestone for both of our companies. Air Liquide and Airgas share a commitment to safety, service, timely delivery and supply reliability. Now that the acquisition is final, we will combine Air Liquide's unrivaled global footprint and strength in technology and innovation with Airgas' unique multi-channel distribution network in the U.S. and nationwide presence. As a part of Air Liquide, Airgas will continue to provide you with the same extensive selection of products and expertise, including gases, welding equipment, safety products, and more. We will continue to operate on our current SAP platform and will continue to operate using the Airgas brand name, but are an Air Liquide company.

Individually, Air Liquide and Airgas have long stood for safety, reliability and quality. As a combined business, we will continue to work together to deliver on our combined commitment to the highest standards of safety, quality and reliability by running our operations responsibly and engaging constructively with you.

As we begin to integrate Air Liquide's U.S. Industrial Merchant and Healthcare businesses into our company, we want you to know that you are our top priority. We are committed to ensuring a seamless, positive transition for our customers with minimal changes in our service model, and only those changes that increase customer satisfaction. We will continue to safely and reliably deliver the products and services you have come to expect from us.

Please continue to work with your current Airgas account manager or local branch location to conduct business with Airgas in the way you're accustomed, including all processes currently in place for payment, order placements, and delivery.

Thank you again for your business, today and in the future. Our opportunities to grow together are greater than ever.