



May 23, 2016

Dear Supplier Partner,

Today marks the first day that Air Liquide and Airgas are one company. Together, we will deliver greater value, service and innovation to customers in North America and around the world.

While we are excited to begin operating as one company, it is important to note that for you, no immediate changes are taking place.

This means:

- Your current Airgas contact remains the same;
- You will continue to receive POs from the same source;
- You will follow the same process for submitting invoices; and
- You will provide the same support you always have as we move forward.

Airgas will continue to operate on our current SAP platform and will proudly display the Airgas brand name, followed by a reference to our new status as an Air Liquide company.

It will take time to integrate the two companies and we appreciate your patience. We will communicate with you on a timely basis as we move forward and continue to bring together the best qualities, capabilities and resources of both organizations.

We place a great deal of value on our supplier partnerships and understand the critical role you play in our ability to deliver on our commitments to our customers.

If you have any questions, please feel free to reach out to your existing Airgas representative.

This is a very exciting day for our company and our future together. Thank you for your continued support and partnership.