



# eBusiness Solutions

## Airgas.com and Airgas SupplySync



### Transform your business

- Optimize your workflow
- Reduce costs
- Save time

### Don't delay getting MORE

- MORE choice
- MORE control
- MORE convenience

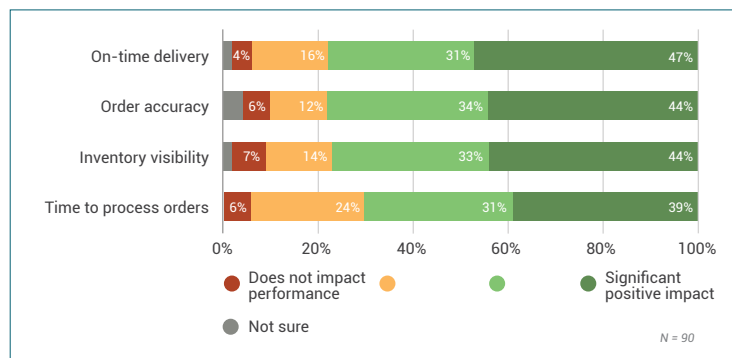
Airgas helps streamline your procurement process with advanced tools that include a comprehensive selection of products and fast checkout services via Airgas.com and Airgas SupplySync.

# Technology is impacting the workplace

Airgas eBusiness Solutions provide you with more ease, choice and access



Airgas eBusiness Solutions help customers do more with the factors they say impact their business.



# Optimize your operations and streamline your supply chain

Accommodate all the ways you do business

Airgas eBusiness offers two simple, cost-efficient ways to do business: Airgas.com and Airgas SupplySync

Choose from two powerful purchasing alternatives that make doing business with us **fast, easy** and **rewarding**:

- Airgas.com for increased order management and account visibility
- Airgas SupplySync for a seamless eProcurement experience

Make your procurement process **more** efficient, **more** cost effective and **more** accessible.

UNTANGLE  
yourself from this

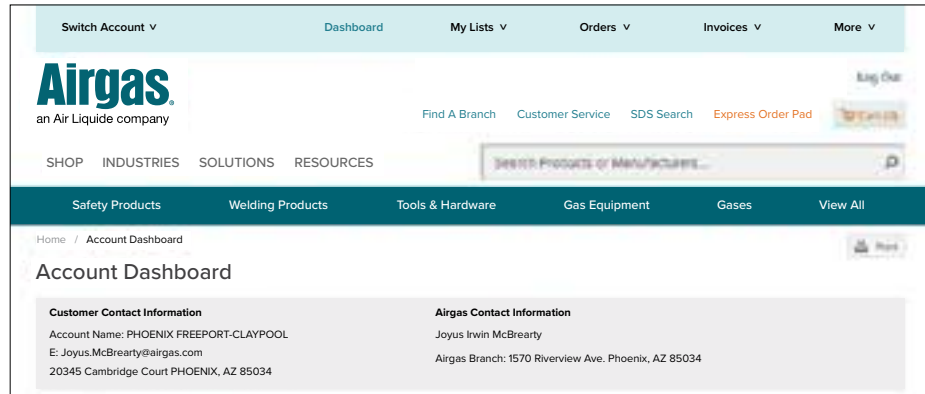


and  
IMPROVE  
to this



# Why Airgas.com?

Convenient account visibility matched by the simplicity of online purchasing



## Get MORE ease of use

If you've ever purchased anything online, you'll know how to buy on Airgas.com. We make purchasing and managing procurement easy.

- Expanded product selection and searchability
- One-step reordering of frequently selected products
- Multiple location ordering and payment
- Mobile accessibility

## Enjoy MORE supply chain control

- Eliminate transaction errors
- Speed up research on products and service solutions
- Reduce payment processing
- Leverage negotiated pricing
- Manage inventories more efficiently

## Know MORE 24/7/365

- View past orders
- Get account balances
- Identify frequently purchased items
- Search invoice history
- Obtain critical documentation such as Certificate of Analysis, Proof of Delivery and Safety Data Sheets

## Receive MORE ongoing online support

- Digital specialists committed to your success and satisfaction

# Find more. Shop more. Do more.

eBusiness is easy with Airgas.com

## SEARCH

**Airgas**  
an Air Liquide company

Shop | Resources | Solutions | Resources

Search Products or Manufacturers...

Safety Products | Working Products | Tools & Hardware | Gas Equipment | More

Make it easy. FIND THE PRODUCTS YOU NEED faster for these industries.

**CHEMICALS & PLASTICS** | **INDUSTRIAL CONSTRUCTION** | **METAL FABRICATION & MANUFACTURING**

**NEW**  
The latest welding and safety products from leading brands.

**RECENTLY VIEWED & POPULAR GASES**

Product Name	Price	Shop Now
Industrial Gaseous Nitrogen 500 Cubic Feet	\$14.99	Shop Now
Industrial Gaseous Nitrogen 1000 Cubic Feet	\$29.99	Shop Now
High Purity Oxygen 500 Cubic Feet	\$14.99	Shop Now
High Purity Oxygen 1000 Cubic Feet	\$29.99	Shop Now

## CHECKOUT EASILY FROM DESKTOP OR MOBILE

**Airgas**  
an Air Liquide company

Home | Shopping Cart | Checkout

Payment Method | Payment Method | Review & Place Order

PAYMENT METHOD: Please choose a payment method

PAYMENT METHOD	NAME ON CARD	EXPIRATION DATE
Account 0001234567 PHOENIX FREEPORT-CLAYPOOL 20345 Cambridge Court PHOENIX, AZ 85024	Morris The Welder	01/2019

**Airgas**  
an Air Liquide company

- Gases Supply
- Solutions
- Industries
- Resources
- Our Company
- Contact

## FIND THE EXACT PRODUCT YOU NEED

**Airgas**  
an Air Liquide company

Shop | Resources | Solutions | Resources

Search Products or Manufacturers...

Safety Products | Working Products | Tools & Hardware | Gas Equipment | More

**Radnar® Large White 13 Gauge NPE (High Performance Polyethylene), Gray Polyurethane Coated Cut Resistant Glove With Knit White**

Airgas Part #: RDC0000001

Manufacturer #: 4470000

**\$5.06** Per

Size:  Color:

**Shop Now**

**AIRGAS RECOMMENDS**

- Radnar® Large White 13 Gauge NPE (High Performance Polyethylene)
- Radnar® Medium White 13 Gauge NPE (High Performance Polyethylene)
- Radnar® Small White 13 Gauge NPE (High Performance Polyethylene)

**AIRGAS CUSTOMERS WHO BOUGHT THIS ALSO BOUGHT THESE PRODUCTS**

Product Name	Price
Radnar® Large White 13 Gauge NPE (High Performance Polyethylene)	\$5.06
Radnar® Medium White 13 Gauge NPE (High Performance Polyethylene)	\$5.06
Radnar® Small White 13 Gauge NPE (High Performance Polyethylene)	\$5.06

## ACCESS INFORMATION AND PURCHASE 24/7

**Airgas**  
an Air Liquide company

Search Products or Manufacturers...

**AIRGAS.com** Always OPEN

- LOGOUT
- SHOP PRODUCTS
- FIND A BRANCH
- SEARCH CAREERS

# Why Airgas SupplySync?

Link your eProcurement platform to ours to get end-to-end efficiency and accuracy that delivers savings and convenience

Whether you have spend management software or an enterprise resource planning (ERP) system, Airgas SupplySync gives you greater flexibility managing your supply chain. Our end-to-end transactional solution maximizes workflow efficiency.

## Achieve More

To make their purchasing process more efficient, many of our customers have already integrated Airgas SupplySync. Handling thousands of transactions daily, our integrated solutions empower you to accomplish the following:

- Centralized spend
- Lower costs
- Utilize multiple catalog options for shopping
  - Punchout
  - Static catalog
  - Customer part numbers
- Reduce inventory redundancy
- Streamline procurement efforts
- Curtail maverick spending
- Benefit from one-stop shopping

## Easy Integration

If you work with one of the platforms below,\* Airgas SupplySync can seamlessly connect with you.

- Ariba
- JAGGAER
- SAP
- Oracle
- Exostar
- Perfect Commerce
- Hubwoo
- UniMarket
- Infor
- Quadrem

\*If one is not listed, we would just need to review your platform specifics.

## A/P Process Cost Per Invoice Processed

Top Performers	= \$4.98
Median	= \$7.75
Bottom Performers	= \$12.44

## Using automated system-to-system eCommerce methods?

Airgas has the ability to process and transact standard business documents, including purchase orders and invoices. We support a variety of protocols, including cXML and EDI.



# Airgas SupplySync by the Numbers

Get a seamless link to your eProcurement platform for a quantifiable difference



---

## GET STARTED

Find out how easy it is to connect Airgas SupplySync to your current platform. Our team can work with you to determine the best system configuration to meet your business needs. For more information, please email [eservice@airgas.com](mailto:eservice@airgas.com) or visit <http://www.airgas.com/services/airgas-supplysync>.

# Airgas.com or Airgas SupplySync?

Compare each option and choose the right solution to help solve your business needs

	Airgas.com	Airgas SupplySync
<b>Account Management</b>		
<b>Mobile Access</b> — Access products and account info anytime, anywhere	●	●
<b>Order History</b> — View up to 12 months of online and in-store orders	●	●
<b>Invoice History</b> — View up to 12 months of invoices	●	●
<b>Proof of Delivery (POD)</b> — Confirm deliveries across multiple locations	●	●
<b>Cylinder Balance</b> — Access key details about cylinders in your possession	●	●
<b>Certificate of Analysis (COA)</b> — Obtain COAs for any gas ordered	●	●
<b>Account Configuration</b> — Manage and update your online profile	●	●
<b>Requisition Approval</b> — Increase access while maintaining control	●	
<b>Safety Data Sheets</b> — Access over 1,000 Safety Data Sheets	●	●
<b>Shop</b>		
<b>Static/Hosted Catalog</b> — Shop from a fixed list of contracted items		●
<b>Punchout Catalogs</b> — Allow users to shop online via your eProcurement solution		●
<b>Contract/Negotiated Pricing</b> — Get your price whenever and wherever you buy	●	●
<b>2-Day Shipping</b> — Get your orders in two days or less (95% of U.S.)	●	Available
<b>Custom Catalogs</b> — Control and customize your Airgas web catalog		●
<b>My Items/Sales History</b> — View contracted items and recently purchased products	●	●
<b>Order</b>		
<b>Express Ordering</b> — Enter just products numbers to get exactly what you need	●	●
<b>Frequently Purchased Items</b> — Keep tabs on your account's most ordered items	●	●
<b>Managed Lists/Templates</b> — Create detailed products lists and manage existing ones	●	●
<b>Quotes</b> — Request product/price info or order online from a prepared quote	●	●
<b>Order Methods</b>		
<b>Electronic Transmittal</b> — Send electronic versions of your orders (cXML or EDI)	●	●
<b>Email</b> — Send orders via email	●	●
<b>Fax</b> — Send orders via fax	●	●
<b>Order Confirmation</b>		
<b>Electronic Transmittal</b> — Receive electronic order confirmations (cXML or EDI)		●
<b>Email</b> — Receive order confirmations via email instead of paper	●	●
<b>Invoicing</b>		
<b>Electronic Transmittal</b> — Receive electronic invoices (cXML or EDI)		●
<b>Email</b> — Receive invoices via email instead of paper	●	●
<b>Procurement Portal</b> — Automatically transform your purchase order (PO) into an invoice		●
<b>Payment</b>		
<b>Pay Invoices</b> — Pay invoices across multiple sites and projects	●	N/A
<b>Account Payment Preference</b> — Select from a variety of payment options	●	N/A
<b>Stored Payment Information</b> — Save credit card information online or pay with Airgas account	●	●

Contact us  
 866.935.3370 | [eservice@airgas.com](mailto:eservice@airgas.com)  
 Airgas.com  
 MCM-052 | ©2018 Airgas, Inc. | Printed in the U.S.A.

